



# ERICA SMITH

## Fractional Medical Billing & Revenue Cycle Leader

**Strengthening Financial Stability,  
Government Healthcare Performance &  
Operational Clarity**

### EXECUTIVE BIO

Erica Smith

Fractional Medical Billing & Revenue Cycle Leader

Erica Smith is a seasoned medical billing, revenue cycle management (RCM), and compliance professional with extensive hands-on experience supporting healthcare organizations operating within highly regulated reimbursement environments. Her background spans primary care, behavioral health, LCSW services, skilled nursing and long-term care billing environments (through prior employment), EMS and ambulance billing, and complex government healthcare programs, including Medicare, Medicaid, and the U.S. Department of Labor's OWCP program.

Erica is recognized for her ability to step into operationally challenged billing environments—where revenue delays, fragmented workflows, compliance risks, or audit exposure exist—and implement structured, policy-aligned solutions that stabilize reimbursement and improve financial performance. Her work consistently contributes to cleaner claims, reduced denial rates, improved payment timeliness, and strengthened adherence to payer and regulatory requirements across both facility-based and outpatient care settings.

With a compliance-first, detail-driven approach, Erica brings strong command of medical necessity standards, coding accuracy, payer-specific billing rules, and end-to-end claims lifecycle management. She is experienced in navigating government and commercial payer portals, interpreting fee schedules, analyzing ERAs and EOBs, resolving payment discrepancies, and supporting audit readiness through clear documentation and standardized operational processes aligned with federal, state, and payer requirements.

In addition to revenue cycle operations, Erica has deep expertise in provider enrollment and credentialing for Medicare, Medicaid, commercial payers, and specialty government programs. She supports initial enrollment, revalidation, and ongoing maintenance to ensure uninterrupted reimbursement and regulatory compliance, helping organizations avoid costly delays and enrollment-related payment disruptions in both institutional and professional billing environments.

Erica is known for providing steady, process-driven billing leadership that promotes financial stability, regulatory confidence, and operational continuity. Valued for her integrity, precision, and commitment to ethical billing practices, she serves as a trusted partner to healthcare organizations operating in compliance-sensitive environments.

## AREAS OF EXPERTISE

- Medical Billing & Revenue Cycle Management (RCM)
- Clean Claim Optimization & Denial Reduction
- Claims Submission & Payment Posting
- Medicaid, Medicare & OWCP Billing
- Provider Enrollment & Credentialing
- Payer Portal Navigation & Issue Resolution
- ERA & EOB Analysis
- Fee Schedule Interpretation & Compliance
- Billing Workflow Design & Optimization
- SOP & Process Documentation
- Revenue Integrity & Audit Readiness
- Compliance-Focused Billing Operations
- Operational Diagnostics & Revenue Recovery
- Practice Financial Stability Support
- Staff Training & Billing Education
- Small Healthcare Business Support
- Fractional Billing Leadership
- Stakeholder & Provider Communication

## CONTACT

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